



ISO 9001:2008 certified



We believe that every person with an eye for innovation and responsibility towards the society as an important stakeholder to our business. In this world of growing inter-dependency, transformation is not the realm of a single person or entity. While competition fosters innovation, there are certain areas of business that transcend competitive dynamics. These are the areas where collaboration is of utmost importance. With this as one of our guiding

business principles, we have taken a decision to put our best practices in the public domain for the benefit of our “innovative stakeholder”. The following case study is an attempt in that direction. We have made a small tradeoff by losing a bit by letting out some of our business secrets but contributing significantly to the business landscape through such gestures. Read on and enjoy! Enter the world of collaborative competition.

## Case study – eGramIT capability in executing a complex data digitization project

eGramIT has shown immense value to the Department of Civil Supplies in the execution of the ration card de-duplication project. The project involves printing, transporting and digitization of more than 2 crore forms and is both time and quality critical. It is one of the most complex projects undertaken by any Department till date. Following points highlight the complexity of the project and our capabilities:

- ⊕ State-wide project covering more than 2 crore forms
  - ⊕ Established 23 delivery centers in a record time of 2 weeks from the date of getting the order
  - ⊕ Deployed state of the art infrastructure including high end servers, computers, UPS, generator sets, LAN, etc
  - ⊕ Recruited more than 500 youth to carry out the project in multiple locations using our innovative recruitment methodology
  - ⊕ Helped the Department of Civil Supplies to create time and quality baselines
  - ⊕ Created a world class document tracking mechanism with 100% accounting for each and every document
  - ⊕ Developed an online issue tracking mechanism with a centralized coordination cell for resolving issues in real time
  - ⊕ Managed the project with a schedule variance of less than 2%
  - ⊕ Helped the client (Department of Civil Supplies) in generating reports for presentation at various forums involving the Ministry
  - ⊕ Managed the logistics of the documents starting from the centralized printing location to all the district headquarters
  - ⊕ Followed Project Management best practices in engaging stakeholders who are distributed over a wide geographical area
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